
EDUCATION

EADA Business School – Barcelona, Spain
Master in international finance, GPA: 8/10

Oct 2021-Jul 2022

University of Piraeus, Athens, Greece
Bachelor of Business management (BSc) GPA: 6.5/10

Sep 2015-Jun 2020

American College of Greece - Deree, Athens, Greece
Online business certificate, GPA: 7.5/10

Sep 2016-Jun 2019

EXPERIENCE

Carrefour Greece, Athens, Greece

Jan 2023-

Lead Buyer

- Lead category sourcing and supplier negotiations for Carrefour Greece, ensuring optimal pricing, quality, and on-shelf availability across key FMCG product lines.
- Analyze market trends and sales data to drive strategic purchasing decisions, improve margins, and support Carrefour's competitive positioning in the Greek retail sector.
- Collaborate cross-functionally with logistics, marketing, and store operations to streamline procurement processes and enhance the overall customer experience.

Grant Thornton, Athens, Greece

March-Dec 2022

Advisor- Deals Services (Business Planning)

- Assisted in the creation and implementation of impactful business plans in order for companies to access RRF loans
- Crafted PowerPoint presentations and business proposals to help companies in advancing and expanding their business ventures.

Care market, Online supermarket Company, Athens, Greece

Jan-Apr 2020

Junior Financial Analyst, finance Department

- Assisted professionals in the finance & Accounting department, while familiarizing myself with Bloomberg's basics and learning how to analyze data
- Created reports by conducting research and analyzing financial information to identify new competitors and present predictions regarding financial matters and their effects in the online supermarket market.
- Assisted in the daily bookkeeping by recording the company's costs, revenue, cash flow and VAT, while also creating and managing invoices

Media Cube, Digital Marketing Agency Company, Athens, Greece

Jun-Sept 2019

Marketing Assistant & Budget Allocator

- Worked on a new project launch by helping in the advertisement preparation for the Media Cube brand, participated in negotiation meetings with new potential clients, assisted with the creation of the monthly budget and the resource allocation, and overall supported the work of marketing manager and executives
- Compiled and distributed financial and statistical information such as budget spreadsheets to identify ways for company profits maximization and developing sales strategies to marketing campaigns
- Conducted research on upcoming competitors under the manager's supervision

Unilever, Consumers goods Company, Athens, Greece

Jul-Aug 2018

Merchandiser

- Managed kiosks and other small market shops' orders, while raising awareness on new products due to launch in the market by Unilever company
- Managed orders for large food chain shops, by communicating with the store managers including performing stock-outs, organizing the shelf, setting up displays, and setting up price and promotional signs
- Gathered and analyzed information from competitors such as launching campaigns and coupons to monitor store inventories based on sales and intake, and keeping my department manager informed

LEADERSHIP AND EXTRA-CURRICULAR ACTIVITIES

Memberships:

American College of Greece-Pierce Football Team (2007-2015), member and team captain

Seminars/Conferences:

March 2019: **Business week Athens**

March 2018: **Business week Athens**

Volunteering:

April & March 2016: Assisted in a local football team when the coach faced a serious health issue

OTHER SKILLS

Computer: Proficient in Microsoft Applications (Word, Excel, PowerPoint),

Languages: Greek (Native), English (Fluent), Spanish (learning)

INTERESTS

Football: AP Football Team; member, participation in tournaments and league,