

## EDUCATION

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- EADA Business School – Barcelona, Spain** *Oct 2021-Jul 2022*  
Master in international finance, GPA: 8/10
- University of Piraeus, Athens, Greece** *Sep 2015-Jun 2020*  
Bachelor of Business management (BSc) GPA: 6.5/10
- American College of Greece - Deree, Athens, Greece** *Sep 2016-Jun 2019*  
Online business certificate, GPA: 7.5/10

## EXPERIENCE

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- Carrefour Greece, Athens, Greece** *Jan 2023-*  
**Lead Buyer**
  - Lead category sourcing and supplier negotiations for Carrefour Greece, ensuring optimal pricing, quality, and on-shelf availability across key FMCG product lines.
  - Analyze market trends and sales data to drive strategic purchasing decisions, improve margins, and support Carrefour's competitive positioning in the Greek retail sector.
  - Collaborate cross-functionally with logistics, marketing, and store operations to streamline procurement processes and enhance the overall customer experience.
- Grant Thornton, Athens, Greece** *March-Dec 2022*  
**Advisor- Deals Services (Business Planning)**
  - Assisted in the creation and implementation of impactful business plans in order for companies to access RRF loans
  - Crafted PowerPoint presentations and business proposals to help companies in advancing and expanding their business ventures.
- Care market, Online supermarket Company, Athens, Greece** *Jan-Apr 2020*  
**Junior Financial Analyst, finance Department**
  - Assisted professionals in the finance & Accounting department, while familiarizing myself with Bloomberg's basics and learning how to analyze data
  - Created reports by conducting research and analyzing financial information to identify new competitors and present predictions regarding financial matters and their effects in the online supermarket market.
  - Assisted in the daily bookkeeping by recording the company's costs, revenue, cash flow and VAT, while also creating and managing invoices
- Media Cube, Digital Marketing Agency Company, Athens, Greece** *Jun-Sept 2019*  
**Marketing Assistant & Budget Allocator**
  - Worked on a new project launch by helping in the advertisement preparation for the Media Cube brand, participated in negotiation meetings with new potential clients, assisted with the creation of the monthly budget and the resource allocation, and overall supported the work of marketing manager and executives
  - Compiled and distributed financial and statistical information such as budget spreadsheets to identify ways for company profits maximization and developing sales strategies to marketing campaigns
  - Conducted research on upcoming competitors under the manager's supervision
- Unilever, Consumers goods Company, Athens, Greece** *Jul-Aug 2018*  
**Merchandiser**
  - Managed kiosks and other small market shops' orders, while raising awareness on new products due to launch in the market by Unilever company
  - Managed orders for large food chain shops, by communicating with the store managers including performing stock-outs, organizing the shelf, setting up displays, and setting up price and promotional signs
  - Gathered and analyzed information from competitors such as launching campaigns and coupons to monitor store inventories based on sales and intake, and keeping my department manager informed

## LEADERSHIP AND EXTRA-CURRICULAR ACTIVITIES

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### Memberships:

**American College of Greece-Pierce Football Team** (2007-2015), member and team captain

### Seminars/Conferences:

March 2019: **Business week Athens**

March 2018: **Business week Athens**

### Volunteering:

April & March 2016: Assisted in a local football team when the coach faced a serious health issue

## OTHER SKILLS

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**Computer:** Proficient in Microsoft Applications (Word, Excel, PowerPoint),

**Languages:** Greek (Native), English (Fluent), Spanish (learning)

## INTERESTS

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**Football:** AP Football Team; member, participation in tournaments and league,